

# Year End/Final Quarter Report

July 20, 2011

Queen Creek Town Council

## 4th Qtr Highlights

### Members' Luncheons:

April – Jim Rhodes, Director SMDC - Sales

May – Stacy Duprey-Purper – Marketing Tools

June – Matt Curtin – Mosaic Team Web Site Development

### • Mixers:

April - San Tan Auto Body (Celebrated 2 years)

May – MidFirst Bank

June – ReMAX Property Shop





















## 4th Qtr Highlights

#### • EVCCA:

Completed the 2011 Legislative Session Report Card. Will begin the 2011/2012 meetings August 8, 2011.

### • QC Incubator:

Offices have been leased, several Growth Suite and Social Memberships are available. Tenants have generated 12+ new jobs.

#### • BR&Es:

Completed the Business Retention and Expansion interviews. Good employees, want more small business support



## 4th Qtr Highlights

Memberships:

July 2010 – 225 June 30, 2011 – 219

- 2<sup>nd</sup> Annual Business Awards Dinner: Actively planning the 2<sup>nd</sup> Annual Awards dinner (09/15/2011).
- 2<sup>nd</sup> Annual Business Awards Competition:

Nominations close August 5, 2011

Finalists Announced August 26, 2011

Awards Dinner – September 15, 2011



### 2010-2011 Review

#### • Concentration:

- Maintain membership levels
- Positive financial performance
- Continued local exposure
- Consistent meeting attendance
- Variety of mixer locations
- Board and staff leadership
- Good relationship with Town Staff



### 2010-2011 Review

#### New Focuses:

- Corporate/Premier Memberships
- Need greater regional exposure
- Need membership increased
- Retention of memberships
- Web Site Development
  - Advertisement opportunities banners and ads
  - Explore Queen Creek
  - Retail opportunities



### 2010-2011 Review

### • Opportunities:

- Business growth
- Use of office location and incubator space
- Membership with more regional businesses
- Partnering with Horseshoe Park for member vendor opportunities
- Expand Ambassadors business development activities



### FY 2011-'12 Chamber Goals

- Increase members by 7% increase to 235
- Complete 2011 map project
- Host Events 5<sup>th</sup> Annual Golf Tournament, 3<sup>rd</sup> Annual Business Awards Dinner, and 12<sup>th</sup> Annual 4<sup>th</sup> of July Fireworks Celebration at Schnepf Farms.



### 2011-'12 Chamber Event Schedule

- 9/11 Remembrance Day Ceremony (9/11/2011)
- OWW 4<sup>th</sup> Annual trip with Chamber support (10/1/2011)
- Trunk or Treat (10/29/2011) Tentative
- Membership Drive Location TBD (11/20/2011)
- Holiday Parade TOQC (12/03/2011)
- SQC Holiday Campaign (11/25/20101 12/23/2011)
- Golf Tournament  $\overline{5^{th}}$  Annual (2/20/2012)
- Awards Dinner 3<sup>rd</sup> Annual @ Encanterra (9/20/2012)



## QUESTIONS??

