











# FY 2021-22 Financial Results

Town Council Meeting December 21, 2022











## **Purpose of Presentation**

- 1. Address Passed Audit Adjustments
- 2. Present FY 21-22 Financial Results
  - Highlights
  - Operating Budget Results
  - Infrastructure
  - Debt











### **Passed Audit Adjustments**

- 1. Other Post Employment Benefits:\$1.1M
  - The result of an increase in the number of employees receiving post employment benefits (i.e. healthcare)
- 2. Bond Amortization Premium: \$3.1M
  - The result of a change in the method used to amortize bond premiums











# Highlights

### 1. Revenues

- Better Than Budget
- Reflects Town's Economic Maturity

### 2. Expenses Less than Budget











## 3. Fully Funded Pensions

- Fully Funded ASRS Pension Liability: \$22.2M with Town
  - Operating Budget: \$15.9M (Fully Funded)
  - Enterprise Funds: \$6.3M (Fully Funded)
- Fully Funded PSPRS Fire Pension Asset: \$3.3M with PSPRS
- Fully Funded Police Pension Liability: \$26.3M with Town











### 4. \$59.1M of Completed Infrastructure Added

Type of Infrastructure	Total as of 6/30/2022	\$ Increase	% Increase	Added by Town	Received From Private Entities
Streets, Buildings, and Equipment	\$595.5M	\$48.3M	9%	\$30.5M	\$17.8M
Water and Wastewater	<u>\$318.1M</u>	<u>\$10.8M</u>	<u>4%</u>	<u>\$3.3M</u>	<u>\$7.5M</u>
Total Completed	\$913.6M	\$59.1M	7%	\$33.8M	\$25.3M







#### 5. \$136.8M of Infrastructure Under Construction

	Streets, Buildings, and Equipment	Water and Wastewater	Total
Projects Under Construction	\$100.4M	\$36.4M	\$136.8M















#### 6. Refunding / New Debt Issuances: \$301.5M

Amount	Туре	Purpose
\$107.0M	Excise Tax and State Shared Revenues	New Parks and Recreation Projects
<u>\$24.2M</u>	Excise Tax and State Shared Revenues	New Parks and Recreation Projects
\$131.2M		Total "General Government"
\$50.0M	Subordinate Lien Excise Tax and State Shared Revenues	Water and Wastewater Construction Projects
\$45.5M	WIFA Drinking Water	Water System Infrastructure Projects
\$10.1M	WIFA Clean Water	Water System Infrastructure Projects
\$21.5M	Senior Lien Utility System Refunding Obligations	Refund 2008 WIFA Loan for Queen Creek Water Company & Improvements
<u>\$8.2M</u>	WIFA Drinking Water	NIA priority CAP water from the Central Arizona Water Conservation District
\$135.3M		Total "Water"
<u>\$35.0M</u>	Subordinate Lien Excise Tax and State Shared Revenues	Water and Wastewater Construction Projects
\$35.0M		Total "Wastewater"











# Operating Budget **Results**











### FY 21-22 Operating Funds

### ~\$20M Better Than Expected

	Revised Budget	Final Audited Results	\$ Variance	% Variance
Revenues	\$105.8M	\$113.3M	\$7.5M	7%
Expenses	<u>\$105.0M</u>	<u>\$91.6M</u>	<u>\$13.4M</u>	15%
Net Annual	\$0.8M	\$21.7M	\$20.9M	
Beginning Balance	<u>\$92.4M</u>	<u>\$92.4M</u>		
Ending Balance	<u>\$93.2M</u>	<u>\$114.1M</u>		











# **Operating Revenues**









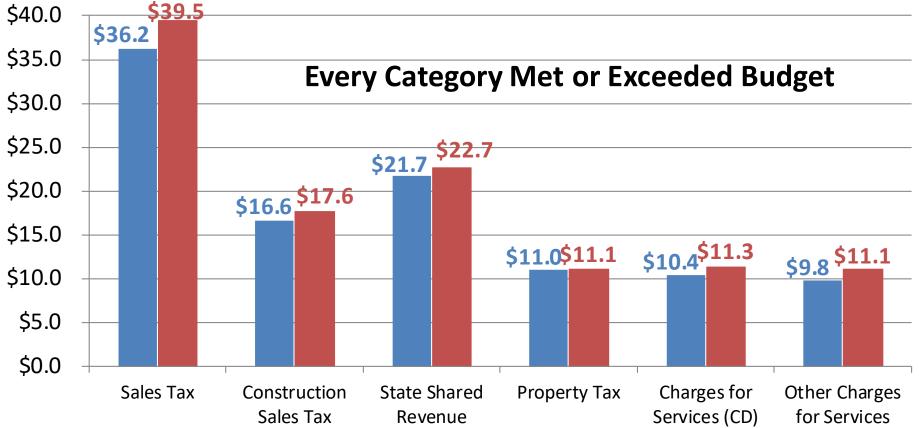


## **REVENUE RESULTS**

#### **Revenues Were Better Than Expected: +\$7.5M (7%)**

- High Median Income Households
- Population Growth In and Around QC
- More Individuals Shopping Closer to Home Because Working From Home Continues
- New Businesses Continue to Open in the QC
- Online Sales Tax
- Strong New Construction Activity

### OPERATING REVENUE VARIANCE: +\$7.5M (+7%) \$105.8M REVISED BUDGET TO \$113.3M ACTUAL







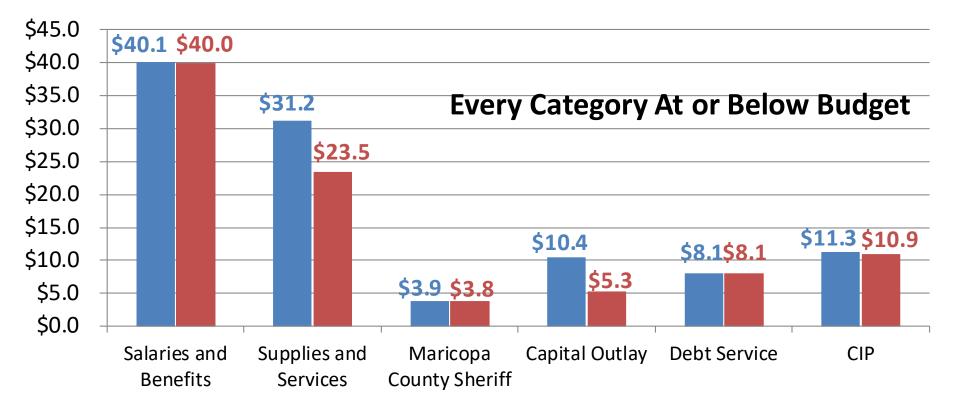






# Operating Expenses

### OPERATING EXPENSE VARIANCE: +\$13.3M (+13%) \$105.0M REVISED BUDGET TO \$91.6M ACTUAL













# **Operating Reserves**

FY 21-22 Operating Fund	Balan	Ce 125% of Expenses
Total Fund Balance		\$114.1M
Restrictions / Obligations:		
25% Revenue Reserve	\$29.6M	
Police Unfunded Pension Liability Reserve	\$26.3M	
ASRS Unfunded Pension Liability Reserve	\$15.9M	
HURF Funds (Reserved by State Statute)	\$1.7M	
Road Replacement Funding Reserve	\$0.5M	
Allowance for Carry-Forward Encumbrances	<u>\$6.4M</u>	
Total Restrictions		<u>\$80.4M</u>
Unrestricted		\$33.7M











# Debt











## **Current Bond Rating**

- Current Rating: 'AA+' (S&P and FitchRatings)
  - Last Rating Increase: March 2022
- Rating Highlights
  - Stable and Diverse Revenue Base
  - Continued Strong Population Growth and Employment Gains Expected
  - Strong Arizona Economy and Connectivity to Phoenix-Metro Area











### OUTSTANDING DEBT

Purpose	Principal Outstanding
Transportation	\$135.5M
Fire	\$29.0M
Parks and Recreation (includes HPEC)	\$142.5M
Library	\$4.5M
Town Facilities	\$4.0M
Police	\$1.7M
Total "General Government"	\$317.2M
Water	\$160.0M
Wastewater	<u>\$21.9M</u>
Total – All Debt	\$499.1M











### Sources of Debt Repayment

#### (IN MILLIONS)

Of \$765.8M in future debt payments (principal and interest), \$437.3 million (57%) will come from Pledged Excise Taxes and \$328.5 million (43%) will come from Dedicated Revenues

			Dedicated Revenues					
Issue	Future Debt Payments	Excise Taxes	lmpact Fees	Water Rates	Sewer Rates	Private / 3 <sup>rd</sup> Parties	Total Dedicated Revenue	% Of Debt
Excise Tax Bonds	\$500.0	\$437.3	\$62.7				\$62.7	13%
2014 GADA Wastewater Loan	\$2.7				\$2.7		\$2.7	100%
WIFA Loans	\$211.6			\$211.6			\$211.6	100%
H2O Loan	\$39.1			\$39.1			\$39.1	100%
Improvement District Bonds	\$12.4					\$12.4	\$12.4	100%
Total Debt Payments	\$765.8	\$437.3	\$62.7	\$250.7	\$2.7	\$12.4	\$328.5	43%











### **Capacity to Issue Debt**

- Debt Coverage Ratio (Excise Tax Debt)
  - Calculation: Revenues Legally Pledged to Make Annual Debt Payments Divided by Annual Debt Payments
  - The Higher the Number Indicates More Revenues are Available to Make Annual Debt Payments
  - Bond Legal Minimum Coverage Ratio: 3

	FY 19-20	FY 20-21	FY 21-22
Pledged Revenues (A)	\$74.1M	\$96.8M	\$112.6M
Annual Debt Payments (B)	\$9.0M	\$11.0M	\$13.4M
Liquidity Ratio (A / B)	8.2	8.8	8.4











- 1. Update Operating Reserve Policy
- 2. Update Debt Management Policy
- 3. Update Pension Funding Policy
- 4. Impact and Capacity Fee Study Update
- 5. Utility Rate and Fee Study Update
- 6. Initial Utility Bond Rating













## **Recommended Motion**

Approve Resolution No. 1510-22 Accepting the Town's Fiscal Year 2021-22 Annual Comprehensive Financial Report and Related Audit Reports