











RECOMMENDATION TO EVALUATE THE EXPANDED USE OF THE 2% DEDICATED CONSTRUCTION SALES TAX

Town Council Meeting November 16, 2022











TOWN COUNCIL

Make Policy Decisions

Roles

TOWN STAFF

- ldentify Policy Issues
- Develop Options
- Identify Expected Outcomes
- Make Recommendations











Things to Remember . . .

- Assumes All Other Financial Policies Remain Unchanged
- Assumes All Existing Revenues Remain in Place
- Assumes No Revenue Reductions Caused by Changes in State Law
- Changes are Possible ... It's Your Decision

Recently Approved Tax and Fee Reductions

ltem	Number of Accounts	Annual Reduction
1. Water Replenishment Fee Reduction (CARGD)	~20K	\$0.6M
2. Eliminate Streetlight Improvement District Property Taxes (SLIDs)	~16K	\$0.2M
3. Freeze Primary Property Taxes	~30K	<u>\$4.7M</u>
TOTAL		\$5.5M







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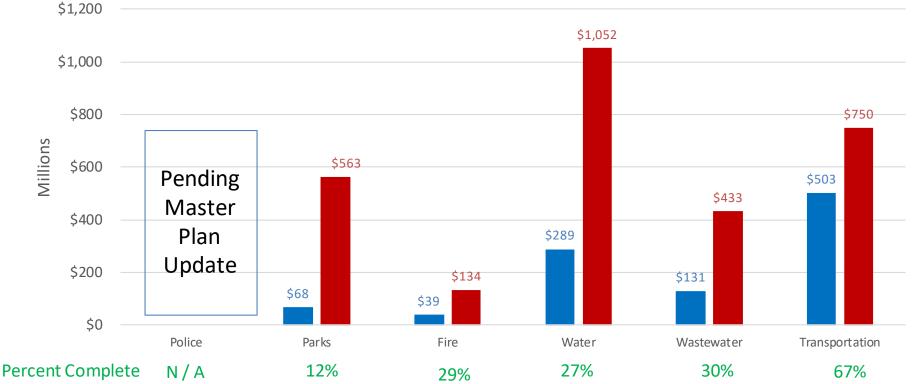


Purpose of Presentation

Follow up from September 21st Town Council Meeting

- Discuss Recommendation to Evaluate the Expanded Use of the 2% Dedicated Construction Sales Tax
 - 10-Year Infrastructure Costs: \$1B
 - Buildout Infrastructure Costs: \$3B

TODAY'S VALUATION (\$1B) VS. BUILDOUT (\$3B)













Construction Sales Tax

- Background
 - 4.25% Tax Paid on All Construction Projects
 - Used for Major Capital / Infrastructure Funding
- Revenue Estimates (*Excludes State Lands)
 - 10-Year: \$265M

Purpose	Tax Rate	10-Year Estimate*
Operating Budget	2.0%	\$125M
Public Safety	0.25%	\$15M
New Roads	<u>2.0%</u>	<u>\$125M</u>
TOTAL	4.25%	\$265M











Construction Sales Tax (concluded)

- 2% New Roads Portion (of the 4.25%)
 - Created in 2005
 - \$125M Over Next 10 Years

RECOMMENDATION

- Evaluate the Expanded Use (i.e. Public Safety and Water Supply Acquisition)
- Relates to 'AAA' Bond Rating Financial Policies
 - 1. Increase Operating Budget Reserve
 - 2. Update Pension Funding Policy
 - 3. Update Debt Management Policy



FIRE STATION NO.

Calendar

Item	Council Meeting Date
Construction Sales Tax Resolution RE. Evaluation of Potential Expanded Uses	December 7
PSPRS Tier 2 PD Employee Contribution Reduction (~\$5M Town Contribution, \$3K annual contribution reduction per EE, 23 EEs, \$72K annual savings to EEs)	
ASRS Pre-Payment Program (\$25M payment from existing reserve account, estimated \$500K - \$750K annual increase interest earnings)	December 21
Status Update on 'AAA' Bond Rating Items	February 2023 Strategic Planning Session











Comments and Questions