Economic Outlook Current & Coming Conditions

Alan E. Maguire

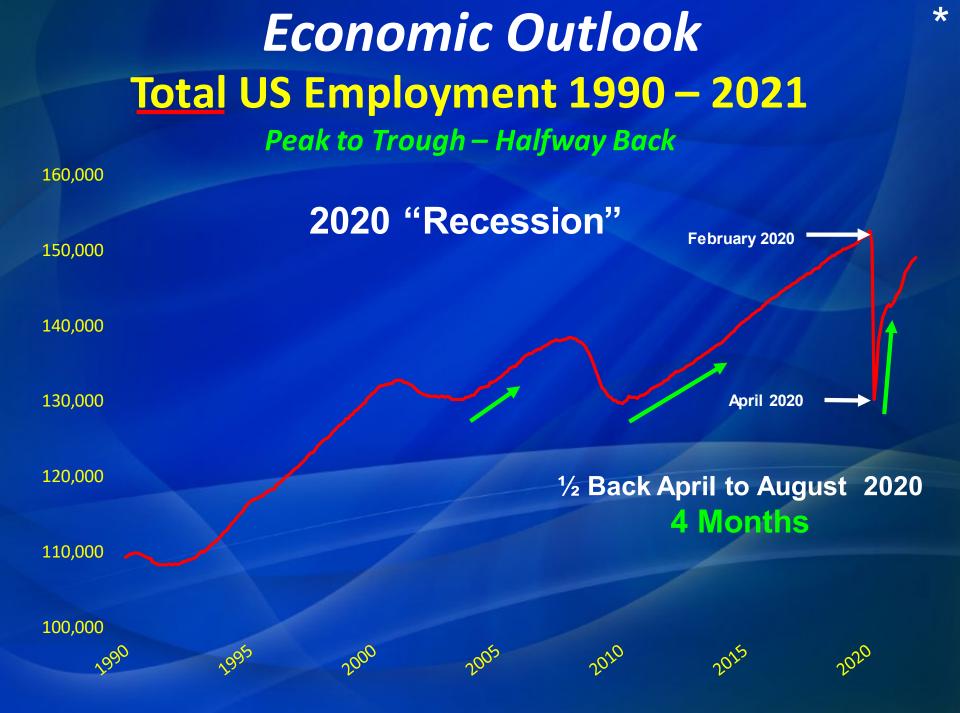


The Maguire Company

August 2022

Economic Outlook Current & Coming Conditions

- Overview of Pandemic / Lockdowns & Reopening
- Inflation Levels and Causes
- Consumer Confidence
- Arizona Economy
 - Employment
 - Forecast
 - Construction Outlook
- Pertinent Observations



Economic Outlook US Employment "Half Back Analysis" Time to Recover ½ Lost Jobs

2001 Recession :
2009 Financial Crisis:
2020 Lockdown:

8 months 29 months 4 months

This was NOT a "Recession" "A Temporary Suspension of Business Activity" -- A Lockout

Why?



Economic Outlook Total US Employment 2020 – 2022

Peak to Trough to Now



Economic Outlook US Inflation *July 13 Report*

- 12 Months through June 2022:
- Gasoline:
- Utility Gas (NG):
- Fuel Oil:
- Food at Home:
- Meat, Poultry, Fish, Eggs:
- Used Cars:

9.14

59.9%

38.7%

98.5%

12.2%

11.7%

7.1%

INFLATION IS HERE!

Economic Outlook US Inflation July 13 Report

- Gasoline:
- Utility Gas (NG):
- Fuel Oil:
- Food at Home:
- Meat, Poultry, Fish, Eggs:
- Used Cars:

Cause Policy Policy Policy

Commodities

Commodities

Supply Chain Improving!!

US Economic Outlook US Inflation

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Construction Costs

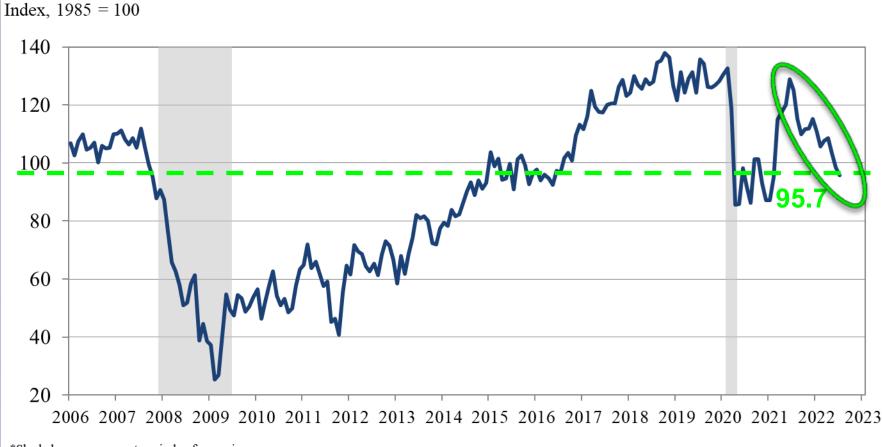
Inputs to Construction Industries -- Up 19% 5/21 to 5/22

Price Changes April 2020 to May 2022

| Steel Mill Products | 128% | |
|---------------------|--------------------------|--|
| Copper & Brass | 71% | |
| Aluminum | 61% | |
| Lumber / Plywood | 90% (drop from earlier!) | |

Economic Outlook US Consumer Confidence 2006 – July 26 2022

Consumer Confidence Index®



*Shaded areas represent periods of recession. Sources: The Conference Board; NBER © 2022 The Conference Board. All rights reserved.

Economic Outlook US Consumer Confidence 2006 – July 26 2022

Present Situation and Expectations Index



*Shaded areas represent periods of recession. Sources: The Conference Board; NBER © 2022 The Conference Board. All rights reserved.

| Economic Outlook AZ Employment | | | | |
|--|-------|-------|--|--|
| February 2020 – June 2022 2/20 6/22 | | | | |
| • Total Employment: | 2,996 | 3,063 | | |
| • Manufacturing: | 180 | 190 | | |
| • Construction: | 176 | 182 | | |
| • Leisure & Hospitality | 341 | 418 | | |
| Government: | 427 | 416 | | |

Economic Outlook What should AZ Employment Be? June 2022 Adjusted Based on Average Monthly Growth Rate in 2019

| | 6/22 <u>Adjusted</u> | 6/22 Actual |
|------------------|-------------------------|----------------|
| otal Employment: | 3,189 | 3,063 |
| | | |

Still 100,000 plus Short



Economic Data\AZ\AZ Employment\[AZ Employ 06 22 with Growth at 2019 rate.xlsx

| Econom "Where a | | |
|--------------------------|---------|----------|
| Blue Chip Ed | conomic | Forecast |
| 4 | Arizona | |
| | 2022 | 2023 |
| Personal Income(current) | 4.1% | 5.6% |
| Retail Sales | 6.6% | 5.1% |
| • Wage & Salary Employ. | 3.3% | 3.3% |
| • Population Growth | 1.6% | 1.5% |
| • Single Family Permits | 5.2% | 0.9% |

The **Bad** News

- Extreme (Excessive) Federal Stimulus is Wearing Off
- Inflation is Here to Stay
 - Much is (Bad) Policy Driven Excess Regulation + Spending
- Federal Reserve was Wayyyyy Behind the Curve
 - Catching Up, But Expect Continuing Rate Hikes!
- Probability of a Recession Rising
- STOP SPENDING FEDERAL MONEY!!!



The **Bad** News – US Stock Market



myf.red/g/Szkw

The Good News

- Extremely Strong Coming into Pandemic
- Job Creation Continues (bubble layoffs)
 - July Report Added 528,000 jobs (over double expected); 629,000 Private
- Moving Toward Federal Gridlock YEA!!!
- Fed Chair Powell Seems Determined



The Less Bad News

| US GDP Comparison – | Q4 2023 | 1 Q1 2022 Q2 2022 |
|---------------------------|---------|-------------------|
| Total Change – Annualized | 6.90 | -1.60 -0.90 |
| Personal Consumption | 1.76 | 1.24 0.70 |
| Inventories | 5.32 | -0.35 -2.01 |
| Net Exports | -0.23 | -3.23 1.43 |
| Personal Savings Rate | 7.90 | 5.60 5.10 |

The Less Bad News

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| | Slightly <u>above</u> Normal | | Below Normal | |

Source: Bureau of Economic Analysis

The Less Bad News

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Takeaways

- Inflation Creates Uncertainty
- Calendar 2022 should remain Strong
- Calendar 2023 will Weaken
- Europe and Asia Drag on US Economy
- US Economy Drag on Arizona
- But, Continuing Demand But Slowing



The Good News – We are in Arizona

- Continuing Job Creation
- Generally Constructive Policy Environment
- More Challenges than Historically Risk!!
- Growth Brings Opportunity for Improvement
- Right to Work State
- AND, We are NOT California!



Economic Outlook
Current & Coming Conditions



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August 2022