

#### CONNECTION | COMMUNITY | CHAMPION



## Annual Review and a Look Forward FY 2021-22



## What is a Chamber of Commerce?

A chamber of commerce is a federation of business, industrial, and professional firms and interested individuals working together to enhance the economic and socioeconomic health of their community. It is a civic clearinghouse, a public relations counselor, a legislative representative at the local, state, and national levels of government, an information bureau, and a research and promotion firm.

It is a non-profit mutual benefit corporation of voluntary membership that invests time and money to carry forward programs relevant to members' needs and that affect the orderly growth and development of the community.

It is the catalytic agency that brings together all of the forces, both public and private, through which common community goals can be obtained and business issues resolved. The Chamber is not a social club, a charity or a government entity. Although it is not for profit, the IRS code for mutual benefit organizations is 501 (c)6; not (c)3 such as a church.

The organization is run by a board of directors selected according to the organization's bylaws. The Board, serving without pay, sets the policies for the Chamber. The administrative head of the Chamber is the manager. The manager may be a full-time paid position or, in some smaller communities, a volunteer or part-time paid employee.



## 501(c)(6)

Chambers of commerce in the US operate almost exclusively as non-profit entities known as 501(c)(6) corporations. Unlike charities, these 501(c)(6) non-profits have the authority under state and federal tax rules to represent their members in public policy debates. They may lobby and take positions on actual or proposed legislation, subject to local, state and federal laws



#### **Goals of Chambers**

The Chamber may be defined as a vehicle (the organization) for mobilizing people to accomplish agreed-upon goals for the betterment of the community. These may include:

- Increase business growth and development of jobs within the market
- Assist in the orderly growth and development of the community and its people
- Contribute to building healthy markets to assure economic stability
- Retain the private enterprise system with free competitive markets



## **Chamber Board of Directors**

- Angela Askey Central Arizona College
- **Bryan McClure** Primerica Financial Services
- **Warde Nichols** ASU Polytechnic
- **Brian Sexton** Phoenix Mesa Gateway Airport
- **Chris Francoeur** SRP
- **Doreen Cott** Town of Queen Creek

- **Joel Harris** Sterling Services
- **Monica O'Toole** BMO Harris Bank
- **Rudy Apodaca** Dignity Health
- Matthew Harrison Harrison Law
- **Robert Gardner** Banner Ironwood

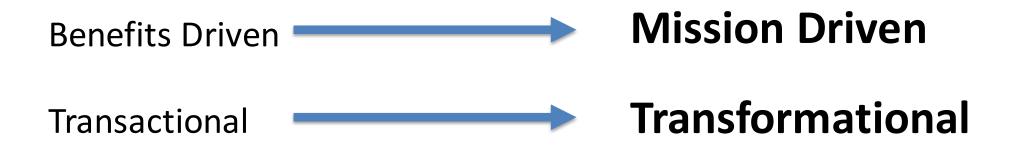


## **Organizations of the Future**

#### Who Do We Want To Be?



### **Organizations of the Future**





## **Organizations of the Future**

Lead the community discussion Convene for solutions Filter/analyze information Educate government officials Trailblazer Regional Cooperation Issue Based



### Mission:

We solve problems so you can thrive because strong businesses create strong communities



## **Four Pillars**

- 1) Membership Value
- 2) Community Relevance
- 3) Advocacy for Business and Community
- 4) Strategic Growth

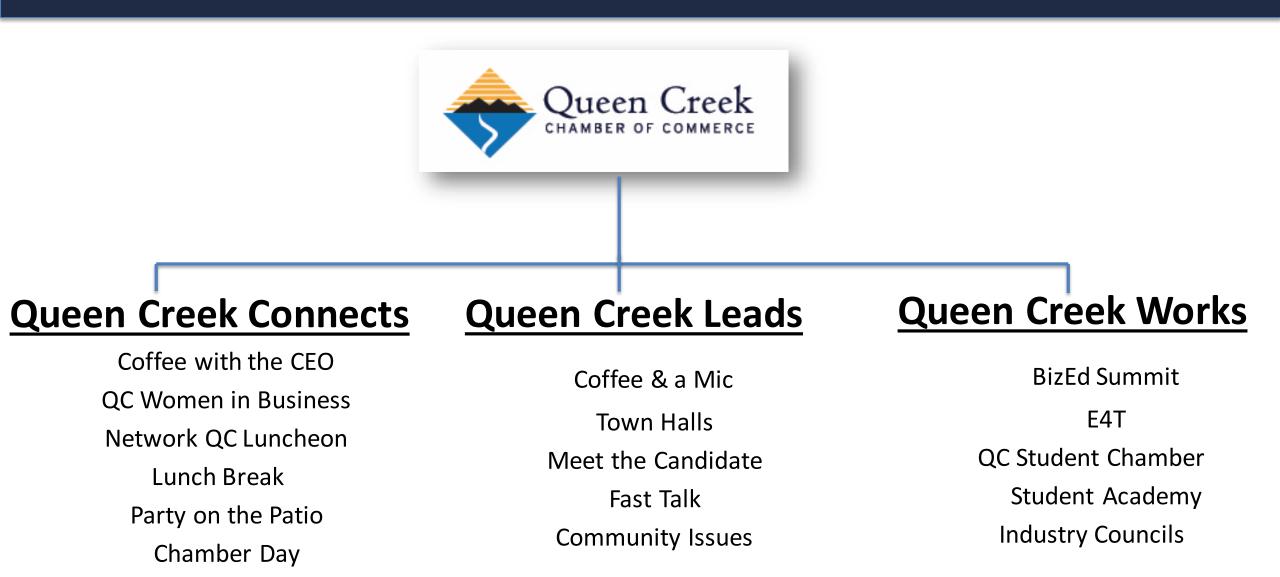


## Amazing Growth

### 20% Growth in Membership

25% Growth in Gross Revenue (bigger events, sponsorships, new sources)







## **Chamber Ambassadors**

- lestyn Dulais Liberty Mutual Insurance
- JD McGee– DuelForce Promotions
- **Lauren Gullotta** Wallick and Volk
- **Tommie Bonner** Edward Jones
- Alex Sarantis Employee Benefit Exchange

- **Kerri Anne Ronquist** All About You Placement
- Michael Banfield Ultimate DJ
- **Jennifer Lindley** Town of Queen Creek
- Martha Kieffer Healthy Living Adventure
- **Adrianne Lynch** The Lynch Team



## **Education Committee**

- > Angela Askey Central Arizona College
- **Jon Schmitt** ASU
- **Tabitha Peden** Communiversity
- Sarah Nieto Queen Creek Independent
- Amara Boesch Adolfson & Peterson Construction
- Ronny Spoon American Family Insurance

- **Jacque Zoccoli** Network Builders
- **Jason Purvis** Chick-fil-A
- Jon Scrogham Combs HS
- 🕨 Heidi Lee QCUSD
- Perry Berry QCUSD
- **Greg Wyman** JO Combs
- Jesse South American Leadership Academy



## **Education Committee**

Workforce Development

- Biz/Ed Summit
- Elevate 4 Tomorrow (E4T)
- Student Academy
- Queen Creek Student Chamber





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2022 LEGISLATIVE AGENDA FOR BUSINESS





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Wednesday, January 12, 2022 7:30 - 9:00AM 7:00 AM - Check-In/Breakfast Buffet 8:00 AM - Program Begins

Sheraton Mesa Hotel at Wrigleyville West

860 N. Riverview, Mesa, AZ 85201



Reserve your seat for the 2022 Breakfast with the Governor. Registration is limited. Registration Deadline is Monday, January 3, 2022 Cancellations must be received 72 hours prior to the event to receive a refund.

> TICKET PRICES Individual Registration - 560 Chamber Member Individual Registration - 560 EVP Member Individual Registration - 580 Non-Member VIP Table Sponsorship - \$1,000 (Indudes table for 10 and program recognition)

> > EVENT SPONSOR









Queen Creek



# Business Retention and Expansion Top Needs



# Prior to 2020:

# Somewhat difficult to find employees



# 2022:

# Difficult to find Employees Room for Expansion Inflation Supply Chain Issues



## Employees:

# 67% Having Some Difficulty55% Have Raised Wages Significantly60% Would Add Employees This Year



## Room to Grow:

# Office Space Flex Industrial Retail Space for Small Businesses

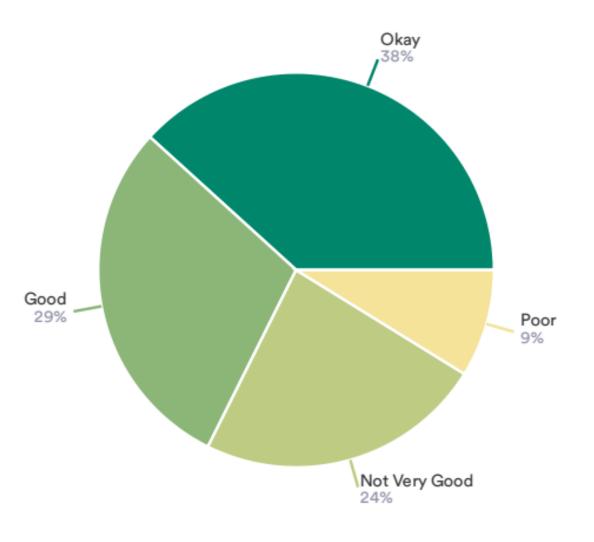


# Inflation Next 12 Months:

# 62% Increase or Stay High32% Plateau and Stay Steady6% Decrease



Over the next year, I think the overall economy will be:



Good 📃 Not Very Good

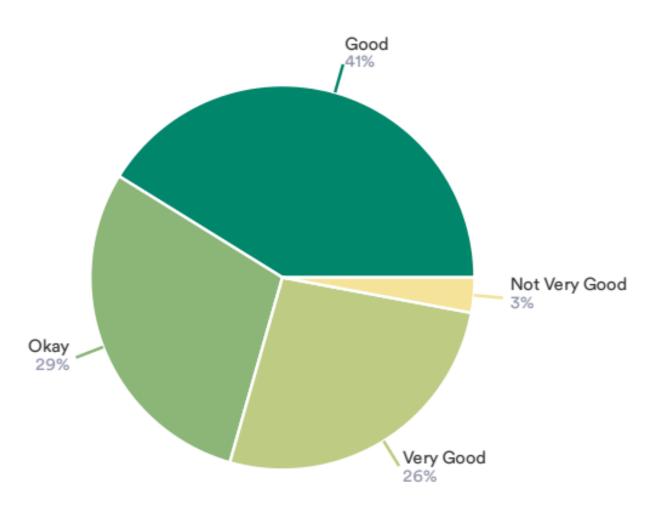
Okay

Poor

**Overall Economic Expectations** 



Over the next year, I think economic conditions in Queen Creek will be:



Very Good 📃 Not Very Good

Good 🔵

Okay 🔵

#### Queen Creek Economic Expectations



# **Tourism and Marketing**



## **Explore Queen Creek**

Print Edition Digital Edition

Website/Directory

Mobile App (IOS/Android)

Give Local/Shop Local Videos











# Visitor Center

- 1.75 Chamber Staff and 5 Volunteers
- Open 8:30 to 5pm Monday Through Friday
- 250 different pieces of marketing material
- 200 annual visitors
- Relocation Packets and Phone Calls



#### **Telling Our Story**

- Member Exclusive
- B2B Exposure
- More Information
- What's Coming

EMBERSHIP ATTERS

Connection | Community | Champion



**CEO Focus** 

New Member Features

















## Thank You!