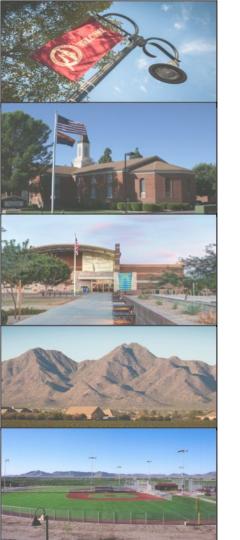




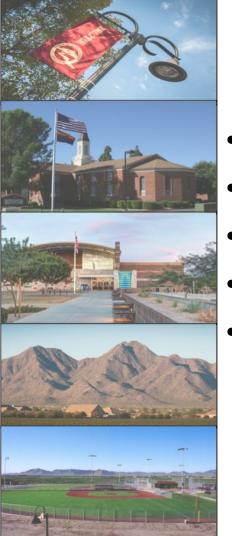
# WATER RESOURCES: WIFA FINANCING

Town Council Meeting
June 17, 2020



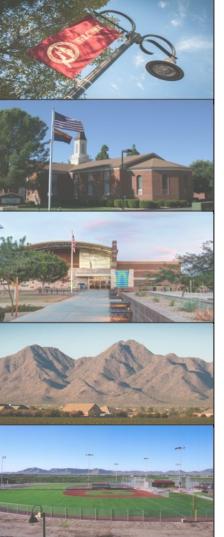
#### **Purpose of Presentation**

- Review Strategic Financial Objectives
- Review Loan Amendments
- Review New Loans
  - 1. Water Exchange Agreement
  - 2. Groundwater Extinguishment Credits (GWECs)



#### **Strategic Financial Objectives**

- Create Rate Capacity
- Generate Cash for Reserves / Projects
- Position Ourselves for Rated, Open-Market Deals
- Improve Our Revenue to Debt Coverage Ratio
- Match the Asset's Useful Life with the Length the Debt is Outstanding

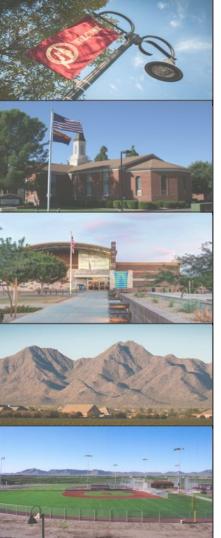


#### **Review Loan Amendments**

- Two Outstanding WIFA Loans
  - 1. 2008 \$22M Outstanding
  - 2. 2014 \$12M Outstanding
- Extend the Terms by 10 Years but Maintain the Original Call Dates
  - 20-Year Term Limit When Debt was Originally Issued
  - Recast Payment Timing to Reduce FY 19-20 Payment by \$2.5M
  - \$1.6M Reduction in Annual Payment Thereafter
  - Debt Coverage Increased by 0.4x (from 1.36x to 1.76x)
  - \$7.9M in Additional Interest Possible
- Expand the Revenues Pledged to Repay Debt to Include Water and Wastewater to Improve Debt Coverage Calculation
  - From 1.76x to 3.09x

#### **Encanterra Water Exchange Agreement**

Date	Item
December 2018	<ul> <li>Approved Water Exchange Agreement with Encanterra (Shea Homes)</li> <li>Town will receive up to 3 million gallons of effluent water per day from Encanterra</li> <li>In exchange, Town will provide approximately 1 million gallons of recovered effluent per day</li> <li>\$8.9M</li> </ul>
December 2019	Town Council Approved WIFA Loan Application
February 2020	WIFA Board Approved Loan

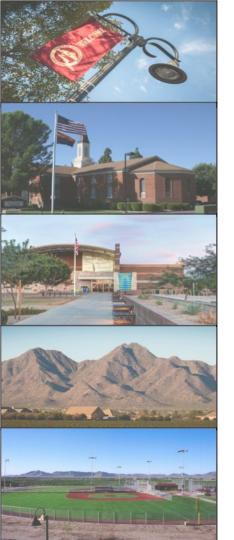


#### **WIFA Encanterra Financing**

- Amount: \$8.6M
- Term: 30 Years
- Estimated Interest Rate: 2%
- Annual Payment: \$384K
- Estimated Savings: \$2.5M (Compared to 3.5% open-market financing)
  - Plus an additional \$400K from prepayment

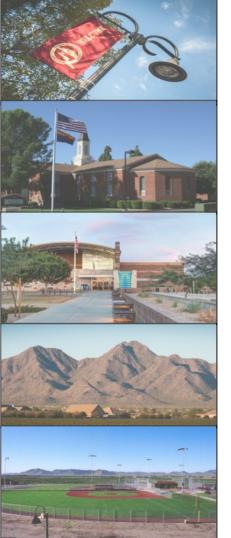
## **Interim GWEC Funding**

Date	ltem
February 2019 December 2019	175K AF GWECs (\$49M) 23.5K AF GWECs (\$6.6M) \$1.5M Pending
August 2018 – March 2020	<ul> <li>Two Interim B of A Financings</li> <li>Extension Process with WIFA re. Deviation Request then Program Amendment to Allow for Financing of Water Resources</li> </ul>



### **WIFA GWEC Financing**

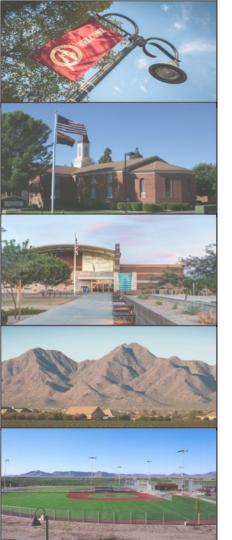
- Amount: \$58M
- Term: 30 Years
- Estimated Interest Rate: 2%
- Annual Payment: \$2.6M
- Estimated Savings: \$17.5M (Compared to 3.5% open-market financing)
- Pre-2004 Customer Savings (Compared to CAGRD)
  - \$2.4M Since 2017 (13.4K Customers)
  - \$800K Annually
  - \$200 per Customer (on a \$380 Bill, 53% Reduction)



#### **Recommended Motion**

Staff Recommends Approval of Resolution No. 1324-20 Authorizing:

- 1) Amendment No. 2 to the Loan Agreement for Loan 920132-08
- 2) Amendment No. 2 to the Loan Agreement for Loan 920243-14
- 3) Loan Agreement for Drinking Water Loan 920304-20
- 4) Loan Agreement for Clean Water Loan 910184-20
- 5) Declaration of an Emergency



# QUESTIONS & COMMENTS